

November 10, 2021

RE: Letter of Recommendation
Safewatch Security Services, Inc.

To Whom it May Concern:

I am writing this letter of recommendation on behalf of Safewatch Security Services, Inc. Our firm initially started using Safewatch Security in 2012 as they were selected to provide on-site security personnel and mobile patrol services for our shopping center located in Bowie, Maryland.

We were impressed with Mr. Robert Cease's professional demeanor, enthusiasm and communication skills. In the midst of terminating our prior security firm, when we met with Mr. Cease to discuss security patrol opportunities, he and his firm were able to immediately step in and improve upon the overall perception of the site security at our 400,000 square foot shopping center.

Since our relationship began in 2012, we have expanded his services to our Ritchie Station Shopping Center in Capitol Heights, MD and the Cabin Branch Distribution Center located in Landover, MD. Additionally, he has assisted us with other short-term issues that we have had when required. Currently he provides services for us to 2,000,000 square feet of retail and industrial space.

Of particular value to me, has been Mr. Cease's long career in law enforcement and his detailed knowledge of the Prince George's County marketplace, where the majority of our managed properties are located. He has been able to provide me with good insight of potential safety concerns on my properties and improvement recommendations from a security and safety standpoint. The officers employed by Safewatch, who patrol our properties, have been very professional and all the officers that he selected to represent his firm appear to have the same values and strong work ethic that Mr. Cease possesses.

Several years ago, he implemented a Guard Track system which allows me to receive real time reports and incidents as well as daily security logs. This has been the most valuable information as it keeps me informed and allows us to have proper documentation on incidents as we require.

I have worked with many different security firms over the past twenty years, and must say, without bias or prejudice, that I have enjoyed working with Mr. Cease the most. I can always reach him on his cell to discuss any security issues and/or emergency that I may be experiencing, and he has always assisted me in any way possible.

Public safety and security are of paramount concern to Mr. Cease and it really shows in his commitment to provide the best quality service to his clients.

Please feel free to reach out to me via email at jsoistman@naimichael.com or directly on my cell phone at 301-938-2057 should you have any questions regarding his services.

Regards,

NAI The Michael Companies, Inc.



Jason Soistman

Vice President – Property Management